



Cary L. Cheldin  
President

February 14, 2017

## IMPORTANT ANNOUNCEMENT

Crusader Insurance Company is committed to your business partnership. So, it is with great pleasure that we now inform you of upcoming changes being made to enhance and expand the products and services we offer.

All underwriting operations for Crusader Insurance Company will be changed. "Regional" processing will be replaced by "Specialty Department" processing.

In addition to our existing **Transportation Department**, there will be three new specialty departments:

- **Apartments & Commercial Buildings**
- **Food, Beverage & Entertainment**
- **Garage & Mercantile**

**Beginning NEXT WEEK**, Tuesday, February 21, 2017, our Underwriters will be reassigned into these specialty departments. While Agents and Brokers will continue using their previously assigned "Producer Numbers," all processing will be handled based on the type of business, as classified into those departments.

Your support is truly appreciated and we honor our partnership with you. Many more enhancements to our service and products will soon be announced.

We look forward to serving you !!!

We offer property and liability coverage in the following categories:

**APARTMENTS & COMMERCIAL BUILDINGS** Department, serving....

Apartment Buildings	Mixed-Use Buildings
Commercial Buildings	

**FOOD, BEVERAGE & ENTERTAINMENT** Department, serving....

Bars & Taverns	Nightclubs	Restaurants
Fast Food Stands	Coffee Houses	Delicatessens
Doughnut Shops	Liquor Stores	Comedy Clubs
Grocers and Markets	Bakeries	Convenience Markets
Microbreweries	Hookah Lounges	Adult Entertainment
Billiard Halls	Gastro Pubs	

**GARAGE & MERCANTILE** Department, serving....

Service/Gas Stations	Auto Body Shops	Auto Repair Shops
Mobile Auto Detailers	Lube & Tune Shops	Smog Shops
Auto Parts & Supply	Warehouses	Car Washes, Full & Self-Serve
Dry Cleaners	Coin-operated Laundries	Hotels & Motels
Florists	Apparel Shops	Sporting Goods
Artisan Contractors	Janitorial Contractors	Landscape Gardeners
Handymen	Printers/Print Shops	Offices
Miscellaneous Retail	Smoke & Tobacco Shops	Marijuana Dispensaries

**TRANSPORTATION** Department, serving....

Long-Haul Trucking	Local Trucking	Tow-Truck Operations
Used Car Dealers		

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